



ALL IN WEDDINGS

WEDDING SALES GUIDE

ALL-INCLUSIVE HARD ROCK HOTEL LOS CABOS






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A couple in formal wedding attire stands at a table on a beachside terrace, raising their glasses in a toast. The terrace is decorated with white drapes, large woven pendant lights, and lush tropical plants. In the background, the ocean and sky are visible. Other guests are partially visible in the foreground, also holding glasses.

About *the* Packages

We've crafted our wedding collections to both perfectly accent our beautiful venues and to be fully customizable. Pick and choose between the natural greenery of Free Spirit, the lush accents of Tropical Paradise, the elegance of Modern Enchantment and the romantic touches of Lavish Daydream, and get ready to get lost in the magic of your moment.



Classic Arrangement Ceremony Collection

WHAT IS INCLUDED

- Brown structure
- Brown ceremony podium with a gold mirrored vase filled with white Roses
- Brown Avant Garde chairs for 32 guests
- One bouquet of white roses and one white rose boutonniere*
- Themed 1-tier wedding cake for up to 32 persons
- Nondenominational Minister to perform symbolic or vow renewal ceremonies
- Sparkling wine for 32 persons during the ceremony
- Wedding Website and Wedding Registry
- Audio system available for ceremony
- Wedding Specialist and Onsite Wedding Coordinator
- Complimentary Honeymoon Package

*Two bouquets or two boutonniers option available for same sex weddings.

CEREMONY OPTIONS



BOUQUET



BOUTONNIERE



CAKE

COLLECTION COST: **WEDDING DEPOSIT**



Free Spirit Ceremony Collection

WHAT IS INCLUDED

- Wedding ceremony location
- Triangular wooden arch with mixed greenery, roses and pampas
- Ceremony seating for 32 guests
- Wooden column and gold pedestal with mixed roses and greenery
- Two vases with pampas lining the back of the aisle
- Natural wooden aisle runner
- One themed bouquet with mixed roses and greenery, and one blush rose colored boutonniere**
- Themed 2-tier wedding cake for up to 32 persons
- Nondenominational Minister to perform symbolic or vow renewal ceremonies
- Soloist for wedding ceremony (Violin, Saxophone, Guitar)
- Sparkling wine for 32 persons following ceremony
- Wedding Website and Wedding Registry
- Audio system available for ceremony
- Wedding Specialist and Onsite Wedding Coordinator
- Complimentary Honeymoon Package

*Two bouquets or two boutonniers option available for same sex weddings.

CEREMONY OPTIONS



CAKE



BOUQUET



BOUTONNIERE



AISLE DECOR



AISLE DECOR



AISLE RUNNER



CHAIR



CEREMONY
STRUCTURE
FLOWERS

COLLECTION COST: **\$3,500 USD**

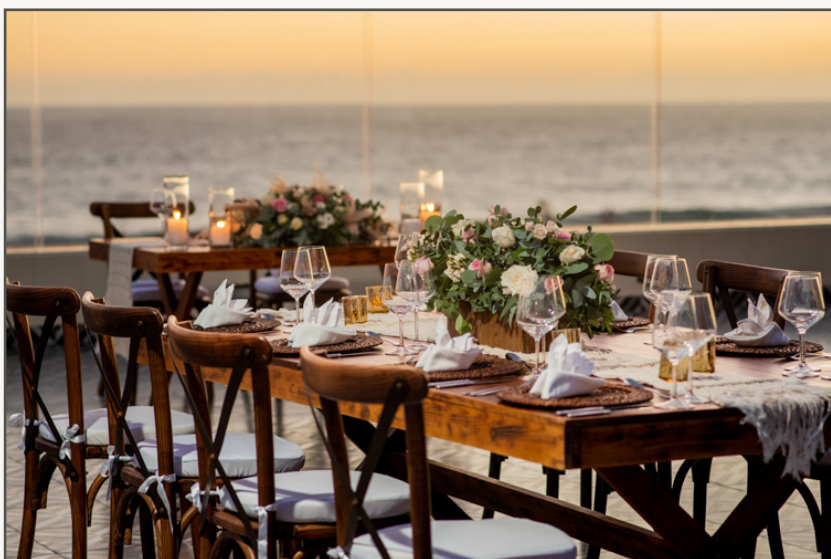
Reception Table Options - Free Spirit



OPTION 1:

- Round wooden table
- Accommodates 8 persons
- 8 wooden crossback chairs
- Macrame table runner
- Centerpiece with seasonal flowers and variety of greenery
- Votives with candles
- White napkins
- Charger plates
- Glassware
- Flatware

COST: \$450 USD PER TABLE



OPTION 2:

- Rectangular wooden table
- Accommodates 8 persons
- 8 wooden crossback chairs
- Macrame table runner
- Centerpiece with seasonal flowers and variety of greenery
- Votives with candles
- White napkins
- Charger plates
- Glassware
- Flatware

COST: \$450 USD PER TABLE



Tropical Paradise Ceremony Collection

WHAT IS INCLUDED

- Wedding ceremony location
- Tropical structure with greenery
- Ceremony seating for 32 guests, including tropical pillows
- Four vases with mixed tropical leaves lining the entrance of the aisle
- Natural burlap or white wooden aisle runner
- Clear vase with coral anthuriums and gold vase with greenery at base of structure
- One themed bouquet with mixed anthuriums and tropical leaves, and one white nardo flower or a pink ginger flower with green detail boutonniere*
- Themed 2-tier wedding cake for up to 32 persons
- Nondenominational Minister to perform symbolic or vow renewal ceremonies
- Soloist for wedding ceremony (Violin, Saxophone, Guitar)
- Sparkling wine for 32 persons following ceremony
- Wedding Website and Wedding Registry
- Audio system available for ceremony
- Wedding Specialist and Onsite Wedding Coordinator
- Complimentary Honeymoon Package

*Two bouquets or two boutonniers option available for same sex weddings.

CEREMONY OPTIONS



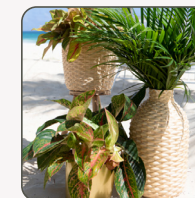
CAKE



BOUQUET



BOUTONNIERE



AISLE DECOR



AISLE DECOR



CHAIR



CEREMONY
STRUCTURE
LEAVES

COLLECTION COST: \$4,000 USD

Reception Table Options - Tropical Paradise



OPTION 1:

- Round wooden table
- Accommodates 8 persons
- 8 acapulco chairs
- Centerpiece with a variety of tropical leaves and birds of paradise
- Votives with candles
- White napkins
- Glass with gold rim charger plates
- Tropical leaf underneath charger plate
- Glassware
- Flatware

COST: \$450 USD PER TABLE



OPTION 2:

- Rectangular wooden table
- Accommodates 8 persons
- 8 acapulco chairs
- 5 small vases with a variety of tropical leaves and flowers
- Votives with candles
- White napkins
- Glass with gold rim charger plates
- Tropical leaf underneath charger plate
- Glassware
- Flatware

COST: \$450 USD PER TABLE



Modern Enchantment Ceremony Collection

WHAT IS INCLUDED

- Wedding ceremony location
- White circular ceremony structure with curtains of sparkling tear drops and white flowers
- 32 Acrylic Napoleon chairs
- 6 aisle vases adorned with anthuriums, roses and oriental lilies over top mirrored, white and clear base
- White vinyl covered aisle runner
- One themed bouquet with white florals and mixed greenery, and one white rose with green detail boutonniere*
- Themed 2-tier wedding cake for up to 32 persons
- Nondenominational Minister to perform symbolic or vow renewal ceremonies
- Soloist for wedding ceremony (Violin, Saxophone, Guitar)
- 16 Cones of Rose Petals for send-off
- Sparkling wine for 32 persons following ceremony
- Wedding Website and Wedding Registry
- Audio system available for ceremony
- Wedding Specialist and Onsite Wedding Coordinator
- Complimentary Honeymoon Package

*Two bouquets or two boutonniers option available for same sex weddings.

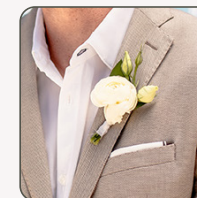
CEREMONY OPTIONS



CAKE



BOUQUET



BOUTONNIERE



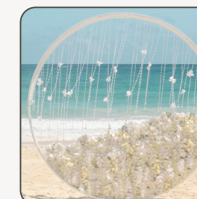
AISLE DECOR



AISLE DECOR



CHAIR



CEREMONY
STRUCTURE
LEAVES

COLLECTION COST: \$4,500 USD

Reception Table Options - Modern Enchantment



OPTION 1:

- Square white table
- Accommodates 8 persons
- 8 bonnie chairs
- Glass bowl with Callas or Tulip flowers above mirrored base
- Votives with candles
- White napkins
- Gold charger plates
- Glassware
- Flatware

COST: \$500 USD PER TABLE



OPTION 2:

- Square white table
- Accommodates 8 persons
- 8 bonnie chairs
- A trio of white vases with Dendrobium orchids
- Votives with candles
- White napkins
- Gold charger plates
- Glassware
- Flatware

COST: \$500 USD PER TABLE



Lavish Daydream Ceremony Collection

WHAT IS INCLUDED

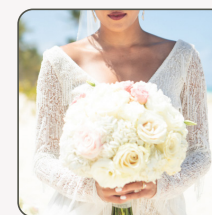
- Wedding ceremony location
- Structural decor includes floral top covering from post to post and 2 front arrangements over a base of real touch permanent botanicals and a hanging chandelier
- 32 Gold chairs with white cushions
- 2 gold urns with real touch permanent botanicals at aisle entrance
- White petaled aisle runner
- One themed bouquet with white and blush colored roses, and white colored rose boutonniere**
- Themed 2-tier wedding cake for up to 32 persons
- Nondenominational Minister to perform symbolic or vow renewal ceremonies
- Soloist for wedding ceremony (Violin, Saxophone, Guitar)
- 16 Cones of Rose Petals for send-off
- Sparkling wine for 32 persons following ceremony
- Wedding Website and Wedding Registry
- Audio system available for ceremony
- Wedding Specialist and Onsite Wedding Coordinator
- Complimentary Honeymoon Package

*Two bouquets or two boutonniers option available for same sex weddings.

CEREMONY OPTIONS



CAKE



BOUQUET/
BOUTONNIERE



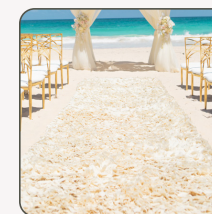
AISLE DECOR



CHAIR



CEREMONY
STRUCTURE
FLOWERS



AISLE RUNNER

COLLECTION COST: \$5,000 USD

Reception Table Options - Lavish Daydream



OPTION 1:

- Mirrored top round table
- Accommodates 8 persons
- 8 Gold chairs
- Centerpiece includes 2 square clear floral vases and a main gold floral vase with a mix of roses, lisianthus and hydrangeas
- Gold votives with candles
- Clear votives
- White napkins
- Charger plates
- Glassware
- Flatware

COST: \$550 USD PER TABLE



OPTION 2:

- Glass table
- Accommodates 8 persons
- 8 Gold chairs with white cushions
- Centerpiece of 2 mini square gold vases and a tall gold floral vase with a mix of flowers including roses, lisianthus and hydrangeas
- Gold votives with candles
- Clear votives
- White napkins
- Charger plates
- Glassware
- Flatware

COST: \$550 USD PER TABLE



Private Events

COCKTAIL PARTY AFTER CEREMONY

- From 10 to 20 guests - \$400 USD
- From 21 to 30 guests - \$600 USD
- From 31 to 40 guests - \$800 USD
- From 41 to 50 guests - \$1,000 USD
- Above prices include a 1 hour of cocktail reception, open bar and hors d'oeuvres.
- Additional hours are \$12.00 per person. Additional hours will include space and open bar.

PRIVATE WEDDING FUNCTION

- \$50 per guest for 2 hours.
- Additional hours are \$10 per guest, per hour - applies for adults and children.
- Includes standard décor (Tablecloth and napkins).
- Event includes function space, menu and open bar service.
- Buffet and plated dinner services require a minimum of 20 persons.
- Plated dinner is offered in indoor areas only.

*Additional costs are associated with table décor, flowers, lighting, entertainment, photography, videography, etc. For details and pricing, please contact your Wedding Specialist. Prices for cocktail party and private events apply for events above and beyond what is included in our Wedding Group Benefits.

WEDDING PASS FOR NON-HARD ROCK WEDDING GUESTS

- 2023: \$180 per Adult and Children ages 13+ / \$108 per children ages 4-12
- 2024: \$186 per Adult and Children ages 13+ / \$112 per children ages 4-12
- 2025: \$192 per Adult and Children ages 13+ / \$116 per children ages 4-12

*The hotel allows the purchase of Wedding Day Passes for up to a maximum of 20% of the total number of guests attending the wedding. The day passes are only guaranteed on the day of the ceremony. The Wedding Day Passes allow access to the hotel during the ceremony and until the wedding events are done. Prices are subject to change without notice.

Wedding Information

DESTINATION WEDDING OVERVIEW

- Classic Arrangement Collection does not apply if requested onsite.
- Last minute weddings: A \$1,000 USD fee will apply if the Couple wishes to reserve a ceremony within thirty (30) days of the wedding ceremony date. Wedding will be turned over to the resort for planning once contract and fee is received from the couple.
- One point: A \$1,500 USD Outside Vendor Fee will apply per vendor hired that is not contracted by the hotel as a preferred vendor, and this fee will apply **per service, per day**. Each outside vendor staff member who requires hotel access, will be charged a Vendor Day Pass for each day, the day pass only covers one (1) person for one (1) day. Outside vendors must be registered under REPSE (Registry of Providers of Services) in order to provide service on property.
- Outside Vendor Fee may be waived if the couple chooses to bring a third party vendor and have them stay on property. If the vendor is providing Photography, Videography, Hair, Makeup, or DJ with no equipment, all outside vendor staff must stay on property for a minimum of **three (3) nights**. All vendor staff confirmed to stay on property must have an individual reservation made under the name or names of the outside vendor staff member.
- At Hard Rock Hotel Los Cabos a \$1,500 Vendor Supervision Fee and \$500,000 Insurance Policy will be required for any third party vendor needing to carry out audiovisual work, bringing their own DJ equipment, or installing heavy duty materials (trussing structures, tents, hanging fabrics, etc) within our establishment.
- Décor included in the wedding collections will only be extended exclusively for the ceremony only.
- Upon check-in couples are required to proceed towards the Honeymoon desk in order to reconfirm their Honeymoon Package amenities.
- The included sparkling wine toast may be done at the ceremony, cocktail or private function. The resort must be notified of the couple's choice.
- The cake cutting may be done at the cocktail or private event. The resort must be notified of couple's choice.
- Depending on selection of requested flowers, additional costs may apply. Please note that our onsite flower selection highly depends on the time of year as well as our weekly floral imports. Certain flowers may not be available.
- Additional charge will apply for additional chairs and cake in excess of 32 persons.
- Musician's selection is subject to availability.
- Same Sex Symbolic Ceremonies can be performed at all properties.
- Same Sex Civil Ceremonies can be performed in Los Cabos.

PRIVATE EVENTS

- A set up fee is incurred when a cocktail and/or private event is held on the beach, Tune Terrace, Echo Terrace, or Los Gallos. For a cocktail hour or a private event it is \$18 USD per person (ages 4 and up).
- Ceremonies performed in Tune Terrace and/or Echo Terrace will require an additional fee of \$300.
- Pool areas are not available for cocktail/private functions until 7:00 PM.
- All private events that are hosted outdoors must be over by 10:30 PM, with the exception of certain locations at Hard Rock Hotel Los Cabos which must be over by 9:00 PM.
- All private events that are hosted in the ballroom can go until requested time with the purchase of additional hours and additional staff fee.
- Private events in ballrooms may be either plated or buffet. Couple must notify hotel of choice.

SYMBOLIC CEREMONIES

- The couple is required to arrive at the resort 2 business days (Monday - Friday) prior to the ceremony. They must arrive by 12:00 PM in order for the day of arrival to count towards a business day.
- Symbolic Ceremonies are not legally binding.
- It is the responsibility of the couple to get legally married in their home town whether it's pre/post travel.
- Do not send documents by mail.
- Symbolic Ceremonies can be performed in either English or Spanish.
- Same Sex Symbolic Ceremonies may be performed at all hotels.

Wedding Information

CIVIL/LEGAL CEREMONIES

- The couple is required to arrive at the resort 3 business days (Monday - Friday) prior to the ceremony. They must arrive by 12:00 PM in order for the day of arrival to count towards a business day.
- Hard Rock Hotel Los Cabos has an Administrative / Government fee of \$1,200 USD for Civil Ceremonies. This is in addition to the collection cost.
- Birth Certificates (certified copy of each)
- Valid Passports
- Original blood test (to determine Blood type, H.I.V. and S.T.D). Test must be taken at the resort and results are ready within 24 hours. Fee is included in the Administrative / Government fee. If test is positive, a special release must be signed by couple in order to proceed with the ceremony.
- Certified copy of former spouse's Death Certificate (if applicable)*
- If divorced, a certified copy of Divorce Decree is required. If divorced more than once, please bring each Divorce Decree. If divorced less than one year, mandatory pregnancy test will be required. Additional fee of \$15.00 USD approximately applies if a pregnancy test is required.
- Legal documentation of adoption or name change (if applicable)*
- Tourist ID (Provided by customs upon your arrival at International Airport of San Jose). Please be sure to complete all information correctly on tourist ID, otherwise you may need to obtain a new Tourist ID at the Airport.
- Name, age, nationality, home address, occupation, passport and tourist ID of 4 witnesses. Witnesses must arrive two (2) business days (Monday - Friday) prior to ceremony. Witnesses must be 18 years or older. If witnesses are not available, we will provide them at no additional cost.
- Civil Ceremonies are performed in Spanish. A translator can be hired at an additional fee.
- Same Sex Civil Ceremonies may be performed in Los Cabos.

CATHOLIC CEREMONIES

- The couple is required to arrive at the resort 3 business days (Monday - Friday) prior to the ceremony. They must arrive by 12:00 PM in order for the day of arrival to count towards a business day
- Catholic Ceremonies are only performed and confirmed at the following times, 2:00 PM, 4:00 PM, and 6:00 PM.
- A fee of \$1,100 USD will apply for a Catholic Ceremony. This fee is in addition to the collection cost.
- Catholic ceremonies may be performed in Spanish.
- The couples must check with their local Parish for all requirements to proceed with a foreign ceremony.
- When all requirements have been completed, the couple will receive a Letter of Permission, signed and sealed by their local Parish Priest and Diocese Bishop, confirming completion. The letter must be submitted to the Parish of El Buen Pastor in Cabo San Lucas BCS, 3 months prior to the ceremony date.
- Please email scanned copies of the following documents to jesusvive_entreno_sotros@hotmail.com (please bring original documents at your arrival to the hotel):
 - Letter of Permission
 - Certificate of Baptism (of both)
 - Certificate of Confirmation (of both)
 - Record of premarital course required by your local Parish.
- *These documents are provided to you by your local Parish.
- If the couple is bringing a Priest to perform the ceremony, they must send the Priest's credentials to the Parish of El Buen Pastor. The couple must confirm with the Priest whether he will be bringing in his own sacred items. If not, the couple may request the sacred items to be provided by the Parish of El Buen Pastor in Cabo San Lucas BCS.
- When all documents have been submitted, the couple must notify their wedding planner, who will follow up with the Parish to ensure everything has been received.

Wedding Information

ADDITIONAL NOTES FOR ALL WEDDING CEREMONIES IN MEXICO

*Please note that Birth Certificates, Divorce Decrees, Death Certificates, adoption and name change documents will become the property of the State of Baja California Sur. Ceremony cannot be performed unless all documents are in order.

All documents must be translated into Spanish at the resort. In order to do this all, documents presented must be issued in English. If Birth Certificates are not issued in English, please notify your wedding planner. Additional paperwork will apply. Cost may vary depending on number of pages per document. Translation cost will be charged on property.

A marriage certificate is provided by the State of Baja California Sur for civil ceremonies, this is a legal document issued in Spanish. All wedding couples must contract their local court house for filing requirements. Every state/country is different when it comes to filing of foreign marriage documents. Some states/countries require the certificates to be translated from Spanish to English. Hard Rock is not liable for any additional charges that may be associated according to the state/countries requirements on supplementary paperwork.

As of January 1, 2013 a Single Status Declaration will be required for all couples getting married in Baja California Sur. This is proof of single status in the State of Baja California Sur and has been added by the state government for all weddings. This new legal requirement will have an additional cost which will be included in the \$1,200 USD Governmental fee. Only one document will be needed for single people and two documents will be required if either party is divorced.

Sound Check

SITE INSPECTION PROGRAM

Now is every couple's chance to visit Hard Rock Hotel Los Cabos and get an up close & personal look at their host wedding hotel.

Best available rate in any room category, confirmable any time prior to travel.

- Room Rate: Best available rate in preferred room category, travel dates and any number of nights.
- Room reservation can be requested any time prior to travel.
- Room reservation is subject to the payment and cancellation policies for FIT individual reservations.
- If the couple reaches 25+ rooms or 75+ room nights, they are eligible for a credit on their wedding proposal for \$200 per night for one room for up to 6 nights.

HOW TO BOOK:

- Site inspection appointment needs to be requested on: <http://form.jotformpro.com/form/33216571761958>
- Site inspections can take place no less than 91 days before the wedding date.
- Room is confirmed once the corresponding hotel confirms the site inspection appointment and receives a confirmation email.
- For any questions or to request room rates, contact: weddingsitevisit@aichotelgroup.com

Wedding Credit is only applied if reservation is booked through either the All In Agents Site or made directly with AIC Hotel Group Reservations Department. All 25+ rooms or 75+ rooming nights need to be booked through the same source to receive the credit. Confirmation must be provided. Wedding Site appointment must be requested at least 30 days prior to travel. If the couple is a no show to their site inspection, then the credit is not applicable.

For more information, please visit ALLINWEDDINGS.COM or call 305.444.5896.



Honeymoon Packages

Honeymoon Packages by the all-inclusive Hard Rock Hotel Los Cabos takes decadence and relaxation to a whole new level.

Enjoy world-class amenities and luxurious extras with two inspired packages for the ultimate romantic getaway.

AVAILABLE HONEYMOON PACKAGES:

With Love

- Sweets
- Sparkling House Wine
- Honeymoon Dinner
- In-room Breakfast
- Hydro Spa Tub Experience

COMPLIMENTARY

(Included in all wedding collections)

Honeymoon Package

- VIP Check In
- Personalized concierge service
- Mini cake
- Round-trip airport transfers (2 people)
- Bottle of sparkling wine
- Honeymoon dinner in one of the restaurants (existing menu)
- In-room breakfast (existing wedding menus)
- 2 honeymoon T-shirts
- Chocolate covered strawberries upon arrival
- Bathrobes and slippers
- In-room aromatherapy

\$500 USD

For more information, please visit ALLINWEDDINGS.COM or call **305.444.5896**.

Restrictions apply.

All services must be scheduled 24 hours in advance with onlinereservations@rdhotels.com. Tours are subject to change without prior notice. Package prices are subject to change without prior notice. Available at all all-inclusive Hard Rock Hotel properties. CANCELLATION POLICY: We require 10 days cancellation notice prior to your arrival date. Otherwise, packages are NON-REFUNDABLE. No refunds will be made for unused services. *In order to reserve the Complimentary Honeymoon Package, couples must present proof of marriage within the past year. In order to receive the above amenities when making your reservation mention that you are a honeymooner so it can be coded accordingly. The complimentary honeymoon package is combinable with all Optional Honeymoon Packages. Hydro Spa Tub Experience must be requested.



Fees and Policies

Wedding collections must be reserved in advance. The Classic Arrangement collection will not apply if requested onsite. All reservations must be booked at least 1 month (31 days) prior to arrival.

Hard Rock Hotel Los Cabos will provide couples with a variety of in-house services to choose from. At Hard Rock Hotel Los Cabos, a \$1500 Vendor Supervision Fee and \$500,000 Insurance Policy will be required for any third party vendor needing to carry out audiovisual work, bringing their own DJ equipment, or installing heavy duty materials (trussing structures, tents, hanging fabrics, etc) within our establishment. Wedding Ceremony can only be performed at the resort where the couple resides.

DRESS CODE: Formal or semi-formal, no shorts or bathing suits. Groom may wear dressy shorts for ceremony only. For selected restaurants formal dress code applies.

PAYMENT POLICY

- All weddings will require a \$500 USD non-refundable deposit to confirm the wedding date and time.
- The non-refundable deposit will be applied to the couple's Wedding Proposal and can be used towards a Wedding Collection or optional services. If the couple chooses to change their wedding to a later time, then the remaining balance will be applied at the time of the requested change, if applicable.
- Final payment for all wedding services are due 60 days prior to ceremony.
- There will be a \$1,000 late fee for any payments made 59 days or less prior to the wedding.

CANCELLATION POLICY

- Cancellations made 45 days or more prior to the wedding, deposit is not refundable. All other payments are refundable.
- Cancellations made 44 days or less prior to the wedding, all payments are non-refundable.

Visa, Master Card & American Express are accepted. Personal checks are not accepted at the resort.

ALL PRICES, PACKAGES AND REQUIREMENTS ARE SUBJECT TO CHANGE WITHOUT NOTICE.